



For Immediate Release

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News Release

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VIASERV ACQUIRES SYBASE VSE DATABASE GATEWAY PRODUCTS

VSE Middleware Specialists To Assume Product Development, Marketing, and Support Responsibility

Boulder, Colorado -- June 24, 1997 -- Sybase, Inc. and Viaserv, Inc. today announced the signing of an agreement under which Viaserv acquires the rights to Sybase's family of Database Gateway™ products for VSE environments. Viaserv is now responsible for product planning, development, maintenance, reproduction, marketing, sales, distribution and support of these products, which include the MDI Database Gateway for VSE, running on Windows NT, AIX, and OS/2, and the MDI Access Server for VSE-CICS. The agreement also calls for Viaserv to assume responsibility for current Sybase customers who own these products, after a short transition period. This includes follow-on sales and ongoing maintenance, support, and services. Viaserv is currently working to establish a network of resellers in the US and internationally.

Customers To Benefit from Dedicated Team of VSE Specialists

"Our primary focus in this agreement was the continuity of first-rate service and support for our VSE-based customers," said Karen Parker, Sybase Director of Marketing for Data Access Products. "We have worked closely with Viaserv over the past two years and are confident that Viaserv's dedicated team of VSE specialists will continue to enhance these market-leading VSE products and complement them with new products that will provide customers with important new business capabilities."

Customers Can Expect Proven Solutions and Dedicated Support

"Our experience in the VSE middleware market is really unmatched," explained Viaserv president and co-founder, Bill Coleman. "We've been developing VSE solutions for several years. We understand the unique requirements and expectations of VSE-based organizations for solid, proven, easy-to-learn, and easy-to-use data access solutions, backed by a top-notch and dedicated support team. The acquisition of these Sybase products gives us the base we need to expand our product offerings and to provide the best VSE customer support and services in the industry."

Viaserv, Inc.

Viaserv, Inc., was founded in 1993 by three former Sybase employees. These founders were part of the original Micro Decisionware (MDI) team that developed and supported the Database Gateway for VSE product line. Viaserv specializes in data access, delivery, and integration for VSE operating system environments. The company continues to develop new products for the VSE market. Most recently it announced its new line of ViaSQL for VSE systems, which build on the Database Gateway product line.

Viaserv is a member of the IBM S/390 Partners in Development program and will continue to be a Sybase Open Solutions Provider. Headquartered in Boulder, Colorado, Viaserv can be reached at: **1-800-348-3964**, via e-mail at **info@viaserv.com**, or via their web page at **http://www.viaserv.com**.

Sybase, Inc.

Headquartered in Emeryville, CA, Sybase, Inc. is a worldwide leader in distributed, open computing solutions with record revenues in 1996 of over \$1 billion. The company provides customers and partners with the software and services to create business solutions for strategic, competitive advantage. These high-performance, end-to-end solutions encompass client/server, Internet and intranet transaction processing and data mart and data warehousing applications. The company's Adaptive Component Architecture™ enables rapid design, development and deployment of distributed multi-tier business applications. The company's product lines include Sybase high performance database servers, Enterprise Connect™ distributed data access and connectivity products, and Powersoft open development and design tools. The company's Internet addresses are **http://www.sybase.com** and **http://powersoft.com**.

Note to Editors: Sybase, Adaptive Component Architecture, EnterpriseConnect and Database Gateway are trademarks of Sybase, Inc. or its subsidiaries. Viaserv and ViaSQL are trademarks of Viaserv, Inc. All other company and product names mentioned may be trademarks of the respective companies with which they are associated.